

# Spring is on the way ...

## But a heating reminder.

### OFFICE HOURS

Monday – Friday  
8:00 a.m. – 5:00 p.m.

### LOCATED

10 Cameron Ave.  
Hummelstown PA 17036

### OFFICE TELEPHONE

(717) 566-0422

### WEBSITE

[www.hummelstownfuel.com](http://www.hummelstownfuel.com)

Accepting Visa, MasterCard,  
Discover and American  
Express

On November 1, 2019, we began using a new software system. You may have noticed some changes this winter with your deliveries. You may see our truck a few doors down from you but that does not necessarily mean they will be stopping at your home because you may not be due at that time. We have also had several calls this past winter saying they were not aware of automatic delivery.

Please inquire if you are interested in being on auto delivery. We recommend everyone take advantage of this service. There are no fees to be on automatic delivery.

### **BUDGET PLAN**

This past winter, if you want to call it a winter, was extremely warm. You were likely pleased not to see the oil truck as often this year. A hard winter and high oil prices can hit at any time, leaving you with a high oil bill. We encourage our customers to take advantage of our 12-month budget plan. The budget plans run from September through August. Please let us know if you would like more information on our budget plans.

## Tech news – customer portal and email

Along with a new software system, we have an updated customer portal. There is a link for the portal in our website, [hummelstownfuel.com](http://hummelstownfuel.com).

You can create a log-in and view your account through the portal. You can make payments, schedule oil deliveries and request service.

Beginning July 1, 2020, we will change how we communicate with our customers. Due to being off for 2 months and a

financial drag on business; we are asking all our customers to give us an email address. We do not give these email addresses out. They are strictly for our use only, just like your household.

We have learned, going forward, we need to watch what we spend. When we save, you save on all our products and services. Environmentally, it helps. Also, if we would need to reach out with news, we can just email everyone.

Business and life in general, going forward, looks like it will be different. I think our lives are going to change.

Please help us with the changes we need to make.

We thank you, our valued customers, in the changes we will all have to make. I don't think it will be life as usual.

Thank you again,  
Earl Spillers  
Owner



Spring is the time of  
plans and projects.

- Leo Tolstoy

## Fujitsu Mini-splits



We are now offering a maintenance plan for Fujitsu Ductless Mini-Split systems.

**Fujitsu recommends having your system cleaned and maintained yearly.**

The cost of the service will be \$125 for a single-zone system. Each additional head (indoor unit) will be an additional \$55.

The service takes about 1 ¾ hours for a single-zone system and approximately ¾ of an hour for each additional indoor unit.

If you are not familiar with the ductless mini split systems, please stop by our office to check it out. We would be happy to go over the features of the system with you.

- Check indoor blower wheel (clean if necessary)
- Clean indoor drain pan
- Check indoor coil (clean if necessary) with coil cleaner and mold control. The cleaner is an additional cost of \$24.95.
- Check drain line
- Clean filters
- Check condensate pump and clean reservoir (if equipped). Reassemble unit and put anti-bacterial tablets in pan
- Check outdoor unit and coils (clean coils if necessary) and wipe down outdoor unit
- Check charge

\*Recommendation: Deodorization filter should be replaced every 3 years and the apple catechin filter every year. Filters are an additional charge.

**As an Elite contractor, we are also able to pass along a 12- year extended labor warranty for as low as \$2.33 per month on all new installations. Please call our office to schedule a free estimate.**



## Moving into spring

It won't be too long before we are changing those thermostats over to the A/C mode. Now is a good time to check your thermostat screen for low battery display.

If your central air conditioning system seems like it has a hard time keeping up in the warmer temperatures, you may want to consider having it serviced.

Our A/C service is \$105 and includes checking the coils (washing them if necessary), oiling the motor, changing the air filter (disposable), checking pressures, check temperature drop across the coil and check / blow out the drain line.

If Freon is needed, it would be an extra charge.

Remember to replace your disposable air filter. If it is dirty and/or blocked, you A/C will not run efficiently. Be sure to keep all shrubs and growth away from your outdoor unit. Be careful with lawn mowers and weed trimmers - you don't want the clippings going into your unit.

## Inside Story Headline

One benefit of using your newsletter as a promotional tool is that you can reuse content from other marketing materials, such as press releases, market studies and reports.

While your main goal of distributing a newsletter might be to sell your product or service, the key to a successful newsletter is making it useful to your readers.

A great way to add useful content to this newsletter is to develop and write your own articles, or include a calendar of upcoming events or a special offer that promotes a new product.

You can also research articles or find "filler" articles by accessing the World Wide Web. You can write about a variety of topics but try to keep your articles short.

Much of the content you put in your newsletter can also be used for your Web site. Microsoft Word offers a simple way to convert your newsletter to a Web publication. So, when you're finished writing your newsletter, convert it to a Web site and post it.



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*"To catch the reader's attention, place an interesting sentence or quote from the story here."*

## Special Interest Story Headline

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A great way to add useful content to this newsletter

is to develop and write your own articles, or include a calendar of upcoming events or a special offer that promotes a new product.

**COMPANY NAME**

Street Address  
Address 2  
City, ST ZIP CODE  
Phone:  
(555) 555-0125  
Fax:  
(555) 555-0145  
E-Mail:  
E-mail address  
We're on the Web!

*See us at:*

**Web site address**

**YOUR LOGO  
HERE**

## Back Page Story Headline

In a few words, it should accurately represent the contents of the story and draw readers into the story. Develop the headline before you write the story. This way, the headline will help you keep the story focused.

Examples of possible headlines include Product Wins Industry Award, New

Product Can Save You Time, Membership Drive Exceeds Goals, and New Office Opens Near You.

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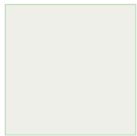
While your main goal of distributing a newsletter might be to sell your product or service, the key to a successful newsletter is making it useful to your readers.

## About Our Organization...

Think about your article and ask yourself if the picture supports or enhances the message you're trying to convey. Avoid selecting images that appear to be out of context.

Microsoft includes thousands of clip art images from which you can choose and import

into your newsletter. There are also several tools you can use to draw shapes and symbols.



COMPANY NAME  
STREET ADDRESS  
ADDRESS 2  
CITY, ST ZIP CODE

RECIPIENT NAME  
STREET ADDRESS  
ADDRESS 2  
CITY, ST ZIP CODE