

## Spring is on its way ...

We are quite certain everyone has been pleased with the warm temperatures we have been having as of this past heating season. Hopefully it has helped with the burden of a possible extra delivery going out this winter into the spring. We are sure you are probably familiar with the old saying: "What goes up, must come down." Hopefully we will see that apply to the upcoming 2023-24 heating season and heating oil prices.

### OFFICE HOURS

Monday – Friday  
8:00 a.m. – 5:00 p.m.

### LOCATED

10 Cameron Ave.  
Hummelstown PA 17036

### OFFICE TELEPHONE

(717) 566-0422

### WEBSITE

[www.hummelstownfuel.com](http://www.hummelstownfuel.com)

Accepting Visa, MasterCard,  
Discover and American  
Express

Please carefully read some changes that have been made when requesting or receiving an oil delivery.

- (1) Our minimum delivery is 125 gallons. Please make sure your gauge is reading a 1/2 of a tank or less before requesting a delivery. If your delivery is less than 125 gallons an additional fee of \$25.00 will be added to your invoice.
- (2) When requesting a fuel delivery, we ask that you allow 3 to 5 business days for the delivery to be made.
- (3) If you are low or out of oil and we need to route a truck in a different direction, you may see an out of area fee of \$50.00. We strongly encourage all customers to go on automatic delivery to avoid run outs causing additional charges.
- (4) In the past a 2% discount was offered to automatic delivery customers and will call customers ordering 150 gallons or more.\* With the high price of oil this winter we are doing our best to give you the lowest price possible. We made the difficult decision to discontinue offering the discount. This may be a temporary change if we see the prices of oil level out at some point in the future. If this should happen, we may be able to offer the discount again. \*The discount does not apply to customers on a budget or pre-buy plan.

## From the Desk of Earl Spillers

Dear Loyal Customers,

To say we have had a strange winter, I believe, is an understatement. From the prices to the weather, it has been very unpredictable. I have heard this has been the warmest winter on record. We at Hummelstown Fuel Oil Svc., Inc., have found it hard to figure degree days. Many of our customers have turned back their thermostats to

conserve oil and therefore, it has made it a challenge to make sure we are delivering fuel to our automatic customers at the optimum time. It also does not help that fuel oil prices have been so volatile.

**We want to take this time to thank you for your business and continued support through the years. We feel so happy and blessed to have such a great clientele.**

**HAPPY SPRING!**

*"Where flowers bloom, so does hope."*

*- Lady Bird Johnson*

## Budgets, Price Cap and Pre-Buy

### BUDGET

Due to the high prices this winter many customers decided to go on the budget for the first time. We have noticed a positive impact and our budget customers seem to be very happy with the peace of mind it has given them. The budget is very easy. We figure your oil usage for the heating season and divide that into 12 months (September – August) so every month you pay a set amount. The budget only covers the heating oil – no service. If a customer chooses to include their service cleaning contract into their budget it can be done. If doing a budget sounds like something you

would be interested in for the upcoming heating season, please email our office or give us a call. We will be more than happy to add you to our already growing list.

### PRICE CAP

Due to the volatility of the oil market, we were unable to offer a price cap program this past heating season.

If the market changes and we are able to offer the cap program for the 2023-24 heating season, we will see that you receive information. If you were on the cap program for the 2021-22 season you will automatically receive cap

information. If you are new to the cap program and would like to be added to the list to receive information, please send us an email or give us a call.

### PRE-BUY

The pre-buy program was very successful this past winter. Many customers benefitted from purchasing their oil up front and having the peace of mind that their price per gallon would not go above the pre-buy price.

## New Employees

We have added two new faces to our Hummelstown Fuel Oil family.

Ken has rejoined the Hummelstown Fuel Family. Ken has been with us before and has been in the business for 30 years. He resides in Palmyra with his wife, Lori, and enjoys a good game of golf. When you see Ken on the oil truck, please welcome him back to Hummelstown Fuel

Russell joined the Hummelstown Fuel Oil family this past August. He has been in the heating & air conditioning business for 11 years and is very proficient in gas equipment. If you get a new piece of equipment installed, most likely you will see Russ on your job. In his spare time, he likes to play video games. He has proven to

be a wonderful attribute to our company. His witty sense of humor and friendly demeanor has made him a perfect addition to our company.



## Federal Tax Credits

Thinking of making some home improvements to increase your homes' value and energy efficiency?

Now may be the best time to go through with your plans. The federal government is offering you a way to increase your savings with federal tax credits for certain home improvements that meet energy efficiency requirements. Federal tax credits are available for air

source heat pumps, central air conditioning as well as hot water heaters and boilers. Qualified units can receive a tax credit of \$600 to \$2,000.

For all of our customers who may be considering a new heating or A/C system, we invite you to request information on the energy efficient equipment we provide. We can recommend a system that will meet your

specific needs and save you money at the same time.

There has never been a better time to save money while saving energy.

## A/C Efficiency

It won't be too long before we will be changing thermostats over to the A/C mode. Now is a good time to check your thermostat screen for low battery display.

If your central air conditioning system seems like it has a hard time keeping up in the warmer temperatures you may want to consider having it serviced.

Our A/C service is \$120 and includes: checking the coils (washing them if necessary), oiling the motor, changing the air filter (disposable), checking pressures, checking temperature drop across the coil and check/blow out the drain line. If Freon is needed, it would be an extra charge.

Remember to do these things:

- Replace your disposable air filter. If it is dirty and/or blocked your A/C unit will not run efficiently.
- Be sure to keep all shrubs and growth away from your outdoor unit.
- Be careful with lawn mowers and weed trimmers – you don't want the clippings going into your outdoor unit.

## RETIREE

Bud Blough has been with Hummelstown Fuel Oil for nearly 27 years. He recently semi-retired and still working with us part time. If you see Bud out and about, please congratulate him on his semi-retirement!

Thank you for your years of good service!

